

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549



02054031

ANNUAL AUDITED REPORT

FORM X-17A-5

PART III

FACING PAGE

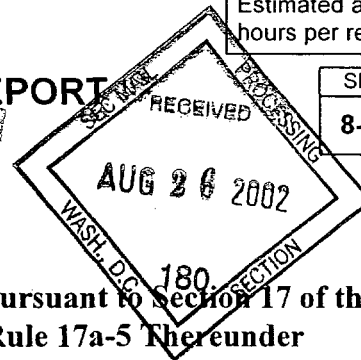
Information Required of Brokers and Dealers Pursuant to Section 17 of the
Securities and Exchange Act of 1934 and Rule 17a-5 Thereunder

OMB APPROVAL

OMB Number: 3235-0123
Expires: January 31, 1993
Estimated average burden
hours per response..... 12.00

SEC FILE NUMBER

8- 45640



REPORT FOR THE PERIOD BEGINNING 07/01/01 AND ENDING 6/30/02
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER DEALER:

KA Associates, Inc.

OFFICIAL USE ONLY

FIRM ID. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

1800 Avenue of the Stars, Second Floor

(No. and Street)

Los Angeles

CA

90067

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

John Daley

(310) 284-5565

(Area Code - Telephone No.)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*

Briggs, Bunting & Dougherty, LLP

(Name - if individual, state last, first, middle name)

Two Penn Center Plaza, Suite 820

Philadelphia

PA

19102-1732

(Address)

(City)

(State)

(Zip Code)

CHECK ONE:

- ☒ Certified Public Accountant
☐ Public Accountant
☐ Accountant not resident in United States or any of its possessions.

PROCESSED

SEP 18 2002

THOMSON
FINANCIAL

FOR OFFICIAL USE ONLY

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

OATH OR AFFIRMATION

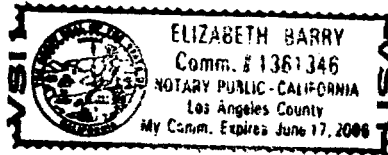
I, John Daley, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of KA Associates, Inc., as of June 30, 2002, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

Elizabeth Barry

Elizabeth Barry
Notary Public

John Daley
Signature

Controller
Title



This report** contains (check all applicable boxes):

- ☒ (a) Facing page.
- ☒ (b) Statement of Financial Condition.
- ☒ (c) Statement of Income (Loss).
- ☒ (d) Statement of Cash Flows.
- ☒ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
- ☐ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☒ (g) Computation of Net Capital.
- ☐ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☐ (i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
- ☐ (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☐ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☒ (l) An Oath or Affirmation.
- ☐ (m) A Copy of the SIPC Supplemental Report.
- ☐ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

BRIGGS
BUNTING &
DOUGHERTY, LLP

Certified Public Accountants and Business Advisors

KA ASSOCIATES, INC.

ANNUAL AUDITED REPORT

FORM X-17A-5

JUNE 30, 2002

BRIGGS BUNTING & DOUGHERTY, LLP

Certified Public Accountants and Business Advisors

INDEPENDENT AUDITORS' REPORT

Board of Directors
KA Associates, Inc.
Los Angeles, California

We have audited the statement of financial condition of KA Associates, Inc. as of June 30, 2002, and the related statements of income, changes in ownership equity, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with U.S. generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of KA Associates, Inc. as of June 30, 2002, and the results of its operations and its cash flows for the year then ended, in conformity with U.S. generally accepted accounting principles.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Pages 3, 4 and 7 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

Briggs, Bunting & Dougherty, LLP

Philadelphia, Pennsylvania
August 7, 2002

FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT
PART IIA

BROKER OR DEALER KA Associates, Inc.

N 3

100

STATEMENT OF FINANCIAL CONDITION FOR NONCARRYING, NONCLEARING AND
CERTAIN OTHER BROKERS OR DEALERS

as of (MM/DD/YY) 06/30/02 99
SEC FILE NO. 8-45640 98
Consolidated 198
Unconsolidated X 199

| | | ASSETS | | | |
|-----|--|--------------|---------------|--------------|-----|
| | | Allowable | Non-Allowable | Total | |
| 1. | Cash | \$ 925,280 | 200 | \$ 925,280 | 750 |
| 2. | Receivables from brokers or dealers: | | | | |
| | A. Clearance account | 3 51,816 | 295 | | |
| | B. Other | | 300 | \$ 20,052 | 550 |
| 3. | Receivables from non-customers | | 355 | | 600 |
| 4. | Securities and spot commodities owned, at market value: | | | | |
| | A. Exempted securities | | 418 | | |
| | B. Debt securities | | 419 | | |
| | C. Options | | 420 | | |
| | D. Other securities | | 424 | | |
| | E. Spot commodities | 4 | 430 | | 850 |
| 5. | Securities and/or other investments not readily marketable: | | | | |
| | A. At cost 2 \$ | | | | |
| | B. At estimated fair value | | 440 | 16,800 | 610 |
| 6. | Securities borrowed under subordination agreements and partners' individual and capital securities accounts, at market value: | | | | |
| | A. Exempted securities \$ | | 460 | | 630 |
| | B. Other securities \$ | | | | |
| 7. | Secured demand notes | | 470 | | 640 |
| | market value of collateral: | | | | |
| | A. Exempted securities \$ | | | | |
| | B. Other securities \$ | | | | |
| 8. | Memberships in exchanges: | | | | |
| | A. Owned, at market \$ | | | | |
| | B. Owned, at cost | | | | 650 |
| | C. Contributed for use of the company, at market value | | | 6 | 660 |
| 9. | Investments in and receivables from affiliates, subsidiaries and associates partnerships | | 480 | | 670 |
| 10. | Property, furniture, equipment, leasehold improvements and rights under lease agreements, at cost-net of accumulated depreciation and amortization | | 490 | | 680 |
| 11. | Other assets | | 535 | 7,100 | 735 |
| 12. | TOTAL ASSETS | 5 \$ 977,096 | 540 | \$ 43,952 | 740 |
| | | | | \$ 1,021,048 | 940 |

OMIT PENNIES

See accompanying notes

FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT
PART IIA

BROKER OR DEALER KA Associates, Inc.

as of 6/30/02

STATEMENT OF FINANCIAL CONDITION FOR NONCARRYING, NONCLEARING AND
CERTAIN OTHER BROKERS OR DEALERS

LIABILITIES AND OWNERSHIP EQUITY

| Liabilities | A.I. Liabilities | Non-A.I. Liabilities | Total |
|--|---------------------|-------------------------|--------------------|
| 13. Bank loans payable..... | \$ 1045 | \$ 1255 ¹³ | \$ 1470 |
| 14. Payable to brokers or dealers: | | | |
| A. Clearance account | 23,957 1114 | 1315 | 23,957 1560 |
| B. Other | 10 1115 | 1305 | 1540 |
| 15. Payable to non-customers | 19,337 1155 | 1355 | 19,337 1610 |
| 16. Securities sold not yet purchased, at market value | | 1360 | 1620 |
| 17. Accounts payable, accrued liabilities, expenses and other | 24,495 1205 | 1385 | 24,495 1685 |
| 18. Notes and mortgages payable: | | | |
| A. Unsecured | 1210 | 1390 ¹² | 1690 ¹⁴ |
| B. Secured | 1211 | | 1700 |
| 19. Liabilities subordinated to claims of general creditors: | | | |
| A. Cash borrowings..... | | 1400 | 1710 |
| 1. from outsiders \$ | | | |
| 2. Includes equity subordination (15c3-1(d)) of \$ | | | |
| B. Securities borrowings, at market value | | 1410 | 1720 |
| from outsiders \$ | | | |
| C. Pursuant to secured demand note collateral agreements | | 1420 | 1730 |
| 1. from outsiders \$ | | | |
| 2. Includes equity subordination (15c3-1(d)) of \$ | | | |
| D. Exchange memberships contributed for use of company, at market value | | 1430 | 1740 |
| E. Accounts and other borrowings not qualified for net capital purposes | 1220 | 1440 | 1750 |
| 20. TOTAL LIABILITIES | \$ 67,789 1230 | \$ 1450 | \$ 67,789 1760 |

Ownership Equity

| | | |
|---|-----------------------|----------------|
| 21. Sole proprietorship..... | ¹⁵ \$ | 1770 |
| 22. Partnership (limited partners)..... | ¹¹ \$ 1020 | 1780 |
| 23. Corporation: | | |
| A. Preferred stock | | 1791 |
| B. Common stock - without par value; 10,000 shares authorized, issued and outstanding | | 219,285 1792 |
| C. Additional paid-in capital | | 27,725 1793 |
| D. Retained earnings | | 706,249 1794 |
| E. Total | | 953,259 1795 |
| F. Less capital stock in treasury | ¹⁶ () | 1796 |
| 24. TOTAL OWNERSHIP EQUITY | \$ | 953,259 1800 |
| 25. TOTAL LIABILITIES AND OWNERSHIP EQUITY | \$ | 1,021,048 1810 |

OMIT PENNIES

See accompanying notes

FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT
PART IIA

BROKER OR DEALER KA Associates, Inc.

as of 6/30/02

COMPUTATION OF NET CAPITAL

| | | |
|--|------------|-----------------|
| 1. Total ownership equity from Statement of Financial Condition..... | \$ 953,259 | 3480 |
| 2. Deduct ownership equity not allowable for Net Capital..... ¹⁹ | (-) | 3490 |
| 3. Total ownership equity qualified for Net Capital..... | 953,259 | 3500 |
| 4. Add: | | |
| A. Liabilities subordinated to claims of general creditors allowable in computation of net capital | - | 3520 |
| B. Other (deductions) or allowable credits (List) | - | 3525 |
| 5. Total capital and allowable subordinated liabilities | \$ 953,259 | 3530 |
| 6. Deductions and/or charges: | | |
| A. Total nonallowable assets from Statement of Financial Condition (Notes B and C) \$ 43,952 | 3540 | |
| B. Secured demand note deficiency..... | 3590 | |
| C. Commodity futures contracts and spot commodities- proprietary capital charges | 3600 | |
| D. Other deductions and/or charges..... | 3610 | (43,952) 3620 |
| 7. Other additions and/or allowable credits (List) | | 3630 |
| 8. Net capital before haircuts on securities positions..... ²⁰ | \$ 909,307 | 3640 |
| 9. Haircuts on securities (computed, where applicable, pursuant to 15c3-1 (f)): | | |
| A. Contractual securities commitments..... | \$ 3660 | |
| B. Subordinated securities borrowings..... | 3670 | |
| C. Trading and investment securities: | | |
| 1. Exempted securities | 3735 | |
| 2. Debt securities | 3733 | |
| 3. Options..... | 3730 | |
| 4. Other securities..... | 3734 | |
| D. Undue Concentration | 3650 | |
| E. Other (List)..... | 3736 | () 3740 |
| 10. Net Capital..... | \$ 909,307 | 3750 |

OMIT PENNIES

The audited computation of net capital pursuant to Rule 15c3-1 as reported herein differs from the unaudited net capital reported by the Registrant as follows:

| | |
|--|------------------|
| Unaudited net capital reported by Registrant | \$920,217 |
| Adjustments— | |
| Increase in accrued expenses | (10,910) |
| Audited net capital reported herein | <u>\$909,307</u> |

See accompanying notes

FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT
PART IIA

BROKER OR DEALER KA Associates, Inc.

as of 6/30/02

COMPUTATION OF BASIC NET CAPITAL REQUIREMENT

Part A

| | | | |
|---|----|---------|------|
| 11. Minimum net capital required (6-2/3% of line 19) | \$ | 4,515 | 3756 |
| 12. Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital requirement of subsidiaries computed in accordance with Note (A) | \$ | 250,000 | 3758 |
| 13. Net capital requirement (greater of line 11 or 12) | \$ | 250,000 | 3760 |
| 14. Excess net capital (line 10 less 13) | \$ | 659,307 | 3770 |
| 15. Excess net capital at 100% (line 10 less 10% of line 19) | \$ | 902,528 | 3780 |

COMPUTATION OF AGGREGATE INDEBTEDNESS

| | | | |
|--|----|--------|------|
| 16. Total A.1. liabilities from Statement of Financial Condition | \$ | 67,789 | 3790 |
| 17. Add: | | | |
| A. Drafts for immediate credit | \$ | 3800 | |
| B. Market value of securities borrowed for which no equivalent value is paid or credited | \$ | 3810 | |
| C. Other unrecorded amounts (List) | \$ | 3820 | 3838 |
| 19. Total aggregate indebtedness | \$ | 67,789 | 3840 |
| 20. Percentage of aggregate indebtedness to net capital (line 19 ÷ by line 10) | % | 7.46 | 3750 |
| 21. Percentage of debt to debt-equity total computed in accordance with Rule 15c3-1 (d) | % | | 3760 |

COMPUTATION OF ALTERNATE NET CAPITAL REQUIREMENT

Part B

| | | | |
|--|----|--|------|
| 22. 2% of combined aggregate debit items as shown in Formula for Reserve Requirements pursuant to Rule 15c3-3 prepared as of the date of the net capital computation including both brokers or dealers and consolidated subsidiaries' debits | \$ | | 3870 |
| 23. Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital requirement of subsidiaries computed in accordance with Note (A) | \$ | | 3880 |
| 24. Net capital requirement (greater of line 22 or 23) | \$ | | 3760 |
| 25. Excess net capital (line 10 less 24) | \$ | | 3910 |
| 26. Net capital in excess of: | | | |
| 5% of combined aggregate debit items or \$120,000 | \$ | | 3920 |

OMIT PENNIES

NOTES:

- (A) The minimum net capital requirement should be computed by adding the minimum dollar net capital requirement of the reporting broker dealer and, for each subsidiary to be consolidated, the greater of:
1. Minimum dollar net capital requirement, or
 2. 6-2/3% of aggregate indebtedness or 2% of aggregate debits if alternative method is used.
- (B) Do not deduct the value of securities borrowed under subordination agreements or secured demand note covered by subordination agreements not in satisfactory form and the market values of memberships in exchanges contributed for use of company (contra to item 1740) and partners' securities which were included in non-allowable assets.
- (C) For reports filed pursuant to paragraph (d) of Rule 17a-5, respondent should provide a list of material non-allowable assets.

See accompanying notes

FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT
PART IIA

BROKER OR DEALER KA Associates, Inc.

For the period (MMDDYY) from 24 07/01/01 3932 to 6/30/02 3933
Number of months included in this statement 12 3931

COMPUTATION OF NET INCOME (LOSS)

REVENUE

| | | | |
|---|------------|------|--|
| 1. Commissions: | | | |
| a. Commissions on transactions in exchange listed equity securities executed on an exchange | \$ 395,124 | 3935 | |
| b. Commissions on listed option transactions | 25 69 | 3938 | |
| c. All other securities commissions | 1,400,349 | 3939 | |
| d. Total securities commissions | 1,795,542 | 3940 | |
| 2. Gains or losses on firm securities trading accounts | | | |
| a. From market making in options on a national securities exchange | | 3945 | |
| b. From all other trading | 1,464 | 3949 | |
| c. Total gain (loss) | 1,464 | 3950 | |
| 3. Gains or losses on firm securities investment accounts | | 3952 | |
| 4. Profit (loss) from underwriting and selling groups | 26 | 3955 | |
| 5. Revenue from sale of investment company shares | | 3970 | |
| 6. Commodities revenue | | 3990 | |
| 7. Fees for account supervision, investment advisory and administrative services | | 3975 | |
| 8. Other revenue | 270,202 | 3995 | |
| 9. Total revenue | 2,067,208 | 4030 | |

EXPENSES

| | | | |
|--|--------------|------|--|
| 10. Salaries and other employment costs for general partners and voting stockholder officers | \$ | 4120 | |
| 11. Other employee compensation and benefits | 27 77,445 | 4115 | |
| 12. Commissions paid to other broker-dealers | 435,005 | 4140 | |
| 13. Interest expense | | 4075 | |
| a. Includes interest on accounts subject to subordination agreements | 4070 | | |
| 14. Regulatory fees and expenses | 18,091 | 4195 | |
| 15. Other expenses | 1,296,667 | 4100 | |
| 16. Total expenses | \$ 1,827,208 | 4200 | |

NET INCOME

| | | | |
|---|------------|------|--|
| 17. Net income (loss) before Federal income taxes and items below (Item 9 less Item 16) | \$ 240,000 | 4210 | |
| 18. Provision for Federal income taxes (for parent only) | 28 | 4220 | |
| 19. Equity in earnings (losses) of unconsolidated subsidiaries not included above | | 4222 | |
| a. After Federal income taxes of | 4238 | | |
| 20. Extraordinary gains (losses) | | 4224 | |
| a. After Federal income taxes of | 4239 | | |
| 21. Cumulative effect of changes in accounting principles | | 4225 | |
| 22. Net income (loss) after Federal income taxes and extraordinary items | \$ 240,000 | 4230 | |

MONTHLY INCOME

| | | | |
|---|--------|------|--|
| 23. Income (current month only) before provision for Federal income taxes and extraordinary items | \$ N/A | 4211 | |
|---|--------|------|--|

See accompanying notes

FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT
PART IIA

BROKER OR DEALER KA Associates, Inc.

For the period (MMDDYY) from 7/01/01 to 6/30/02

STATEMENT OF CHANGES IN OWNERSHIP EQUITY
(SOLE PROPRIETORSHIP, PARTNERSHIP OR CORPORATION)

| | | | |
|--|----|---------|------|
| 1. Balance, beginning of period..... | \$ | 713,259 | 4240 |
| A. Net income (loss)..... | | 240,000 | 4250 |
| B. Additions (includes non-conforming capital of.....) | 29 | 4262 | 4260 |
| C. After Federal income taxes of..... | | 4272 | 4270 |
| 2. Balance, end of period (From item 1800)..... | \$ | 953,259 | 4290 |

STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED
TO CLAIMS OF GENERAL CREDITORS

| | | | |
|---|----|----|------|
| 3. Balance, beginning of period..... | 30 | \$ | 4300 |
| A. Increases..... | | | 4310 |
| B. Decreases..... | | | 4320 |
| 4. Balance, end of period (From item 3520)..... | | \$ | 4330 |

OMIT PENNIES

See accompanying notes

FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART IIA

BROKER OR DEALER KA Associates, Inc.

as of 6/30/02

Exemptive Provision Under Rule 15c3-3

25. If an exemption from Rule 15c3-3 is claimed, identify below the section upon which such exemption is based (check one only)

- A. (k) (1)—\$2,500 capital category as per Rule 15c3-1 4550
- B. (k) (2)(A)—"Special Account for the Exclusive Benefit of customers" maintained 4560
- C. (k) (2)(B)—All customer transactions cleared through another broker-dealer on a fully disclosed basis. Name of clearing firm 31 Bear Stearns Securities Corp. 4335 X 4570
- D. (k) (3)—Exempted by order of the Commission 4580

Ownership Equity and Subordinated Liabilities maturing or proposed to be withdrawn within the next six months and accruals, (as defined below), which have not been deducted in the computation of Net Capital.

| Type of Proposed withdrawal or Accrual See below for code to enter | Name of Lender or Contributor | Insider or Outsider? (In or Out) | Amount to be Withdrawn (cash amount and/or Net Capital Value of Securities) | (MMDDYY) Withdrawal or Maturity Date | Expect to Renew (yes or no) |
|---|-------------------------------|-------------------------------------|---|---|--------------------------------|
| 32 1 4600 | Owner distributive 4601 | In 4602 | 250,000 4603 | 10/1/2002 4604 | No 4605 |
| 33 4610 | 4611 | 4612 | 4613 | 4614 | 4615 |
| 34 4620 | 4621 | 4622 | 4623 | 4624 | 4625 |
| 35 4630 | 4631 | 4632 | 4633 | 4634 | 4635 |
| 36 4640 | 4641 | 4642 | 4643 | 4644 | 4645 |
| 37 4650 | 4651 | 4652 | 4653 | 4654 | 4655 |
| 38 4660 | 4661 | 4662 | 4663 | 4664 | 4665 |
| 39 4670 | 4671 | 4672 | 4673 | 4674 | 4675 |
| 40 4680 | 4681 | 4682 | 4683 | 4684 | 4685 |
| 41 4690 | 4691 | 4692 | 4693 | 4694 | 4695 |
| | | | TOTAL \$ <u>42 N/A</u> 4699 | OMIT PENNIES | |

Instructions: Detail listing must include the total of items maturing during the six month period following the report date, regardless of whether or not the capital contribution is expected to be renewed. The schedule must also include proposed capital withdrawals scheduled within the six month period following the report date including the proposed redemption of stock and payments of liabilities secured by fixed assets (which are considered allowable assets in the capital computation pursuant to Rule 15c3-1(c)(2)(iv)), which could be required by the lender on demand or in less than six months.

| WITHDRAWAL CODE: | DESCRIPTION |
|------------------|------------------------------|
| 1. | Equity Capital |
| 2. | Subordinated Liabilities |
| 3. | Accruals |
| 4. | 15c3-1(c)(2)(iv) Liabilities |

See accompanying notes

KA ASSOCIATES, INC.

STATEMENT OF CASH FLOWS

Year ended June 30, 2002

CASH FLOWS FROM OPERATING ACTIVITIES

Net income \$240,000

*Adjustments to reconcile net income to net cash
used for operating activities*

(Increase) decrease in
 Receivables from brokers or dealers 5,839
 Receivables from non-customers 19,270
 Prepaid taxes (7,100)

Increase (decrease) in
 Payable to broker 5,097
 Payable to non-customers (31)
 Accounts payable and accrued expenses 11,661

Net cash provided by operating activities 274,736

Net increase in cash and cash equivalents 274,736

CASH AND CASH EQUIVALENTS

Beginning of year 650,544

End of year \$925,280

See notes to financial statements

KA ASSOCIATES, INC.

NOTES TO FINANCIAL STATEMENTS

June 30, 2002

(1) ORGANIZATION AND NATURE OF BUSINESS

KA Associates, Inc. (the "*Company*"), a Nevada Corporation, is a registered broker-dealer under the Securities Exchange Act of 1934 and is a member of the National Association of Securities Dealers, Inc. (NASD). The Company clears its securities transactions on a fully disclosed basis with a clearing broker.

(2) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Cash and Cash Equivalents

Cash and cash equivalents consist of cash in banks, brokerage accounts and short-term highly liquid investments.

Securities Transactions

Securities transactions (and related commissions, revenue and expenses) are recorded on a trade date basis. Realized gains and losses from securities transactions are reported on the basis of identified cost.

Securities Owned, at Market

All equity securities owned are valued at market and unrealized gains and losses are reflected in revenue.

Accounting Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Income Taxes

The Company has elected S Corporation status for federal and state tax purposes whereby taxable income is reported by the Company's stockholders. The Company is subject to California State franchise tax at the rate of 1.5% of taxable income.

(3) CONTINGENCIES AND COMMITMENTS

The Company has a clearing agreement with its clearing broker, Bear Stearns Securities Corporation (the "*Clearing Broker*"). The agreement provides that certain minimum capital balances must be maintained while the Company's customer accounts are being introduced to and cleared by the Clearing Broker on a fully disclosed basis. In connection with this agreement, the Company is contingently liable to the Clearing Broker in the event of nonperformance by its introduced customers. It is the Company's policy to continuously monitor its exposure to these risks.

KA ASSOCIATES, INC.

NOTES TO FINANCIAL STATEMENTS

June 30, 2002

(4) RELATED PARTY TRANSACTIONS

The costs of personnel, office facilities and equipment, and other general operating services necessary for the conduct of the Company's broker/dealer operations are borne by certain affiliated companies. As compensation for these services, the Company pays monthly management fees to these affiliated companies based upon each affiliate's proportionate contribution to the Company's net income less an agreed upon profit to be retained by the Company. Management fees for the year ended June 30, 2002 were approximately \$1,217,000. At June 30, 2001, payable to non-customers represents amounts payable to these affiliates.

During the year ended June 30, 2002, the Company executed security transactions for certain affiliated parties for which it earned commissions, net of clearing costs and floor brokerage, of approximately \$369,000. At June 30, 2002, receivable from non-customers includes \$7,454 due from one of these affiliates for floor brokerage costs.

At June 30, 2002, receivable from non-customers also includes \$12,598 receivable from certain of the Company's stockholders.

(5) REGULATORY REQUIREMENTS

The Company is exempt from the provisions of Rule 15c3-3 of the Securities Exchange Act of 1934 (reserve requirements for brokers and dealers) in that the Company does not hold funds or securities for customers and it promptly transmits all funds and delivers all securities in connection with its activities as a broker or dealer.

Pursuant to the net capital provisions of Rule 15c3-1 of the Securities Exchange Act of 1934, the Company is required to maintain a minimum net capital, as defined, equal to the greater of \$100,000 or 6-2/3% of aggregate indebtedness. Net capital and the related net capital ratio may fluctuate on a daily basis. At June 30, 2002, the Company had net capital of \$909,307, and net capital requirements of \$250,000. The percentage of aggregate indebtedness to net capital was 7.46%. These net capital requirements may effectively restrict the Company's ability to make distributions to its stockholders.

(6) INCOME TAXES

The components of income tax expense are as follows:

| | |
|----------|----------------|
| Current | \$3,700 |
| Deferred | - |
| Total | <u>\$3,700</u> |

The Company's deferred tax assets and liabilities primarily represent the tax effects of temporary differences between book and tax reporting of receivables and payables and certain intangible assets which are fully amortized for financial reporting purposes.

(7) SIGNIFICANT CONCENTRATION OF CREDIT RISK

The Company's brokerage accounts, which at June 30, 2002 amounted to \$902,590, are maintained at its Clearing Broker.

BRIGGS BUNTING & DOUGHERTY, LLP

Certified Public Accountants and Business Advisors

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17a-5

Board of Directors
KA Associates, Inc.
Los Angeles, California

In planning and performing our audit of the financial statements of KA Associates, Inc. for the year ended June 30, 2002, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission ("**SEC**"), we have made a study of the practices and procedures followed by the Company, including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodian functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making quarterly securities examinations, counts, verifications and comparisons
2. Recordation of differences required by Rule 17a-13
3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at June 30, 2002, to meet the SEC's objectives.

This report is intended solely for the information and use of management, the SEC, and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934, in their regulation of registered brokers and dealers, and should not be used for any other purpose.

Briggs, Bonting & Quakert, LLP

Philadelphia, Pennsylvania
August 7, 2002